



Blue Stone Solution

Insurance Digital Platform



Blue Stone's Offerings

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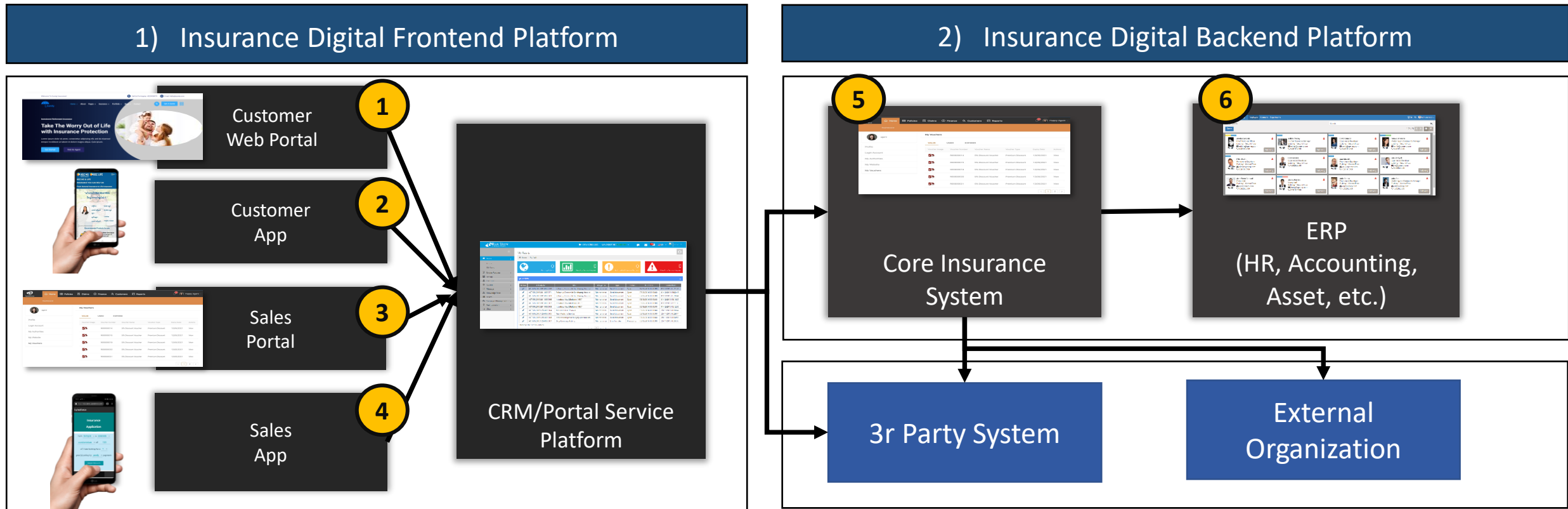
Solution for Insurers : Insurance Digital Solution

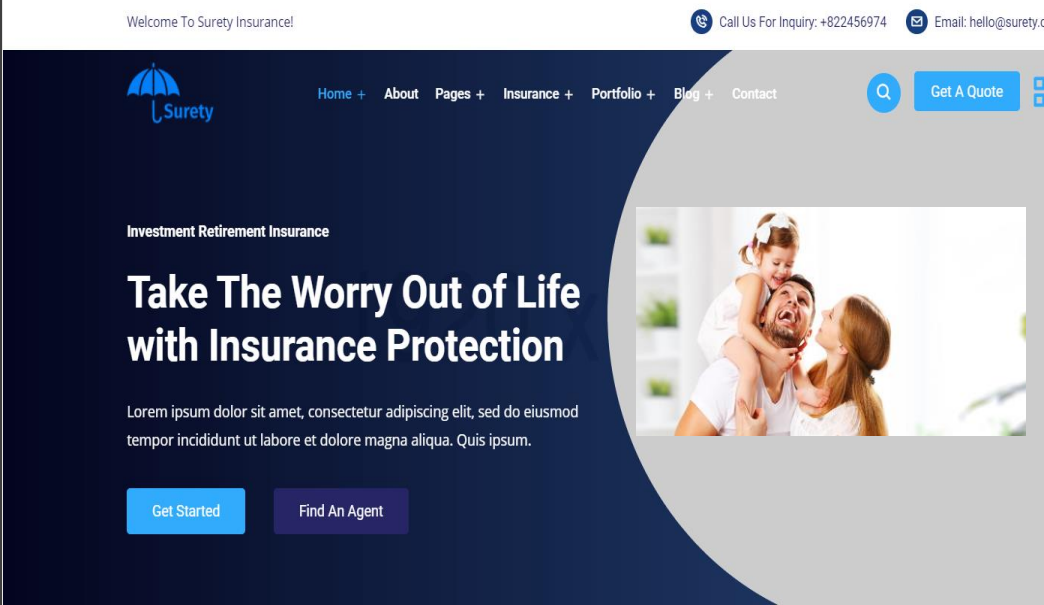
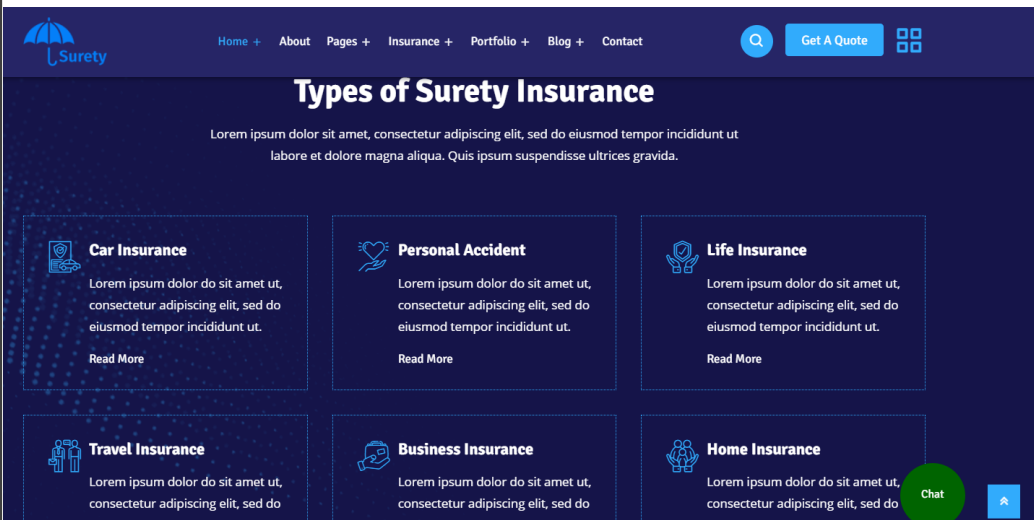
Blue Stone's Insurance Digital Solution consists of two areas: Frontend Solution and Backend Solution.

1) Insurance Digital Frontend Solution : Sales Agent Web/App , Customer Service Web/App, CRM

2) Insurance Digital Backend Solution : Core Insurance System (Product, U/W, Claim, Payment, Policy Admin) , ERP

Regardless of Package or Standalone, our solution is designed to allow flexible integration to other systems (3rd Party Solution), and module-by-module implementation is also possible.





The customer service portal is an internet service channel that provides services such as customer's current insurance information, premium payment, claim application, and simple insurance application.

- Registration Of Customer
- Product Catalog
- Request a Quote For Product
- Direct Sales For Simple Insurance
- My Insurance
- Bill & Payment
- My Claim
- Chatbot & Notification

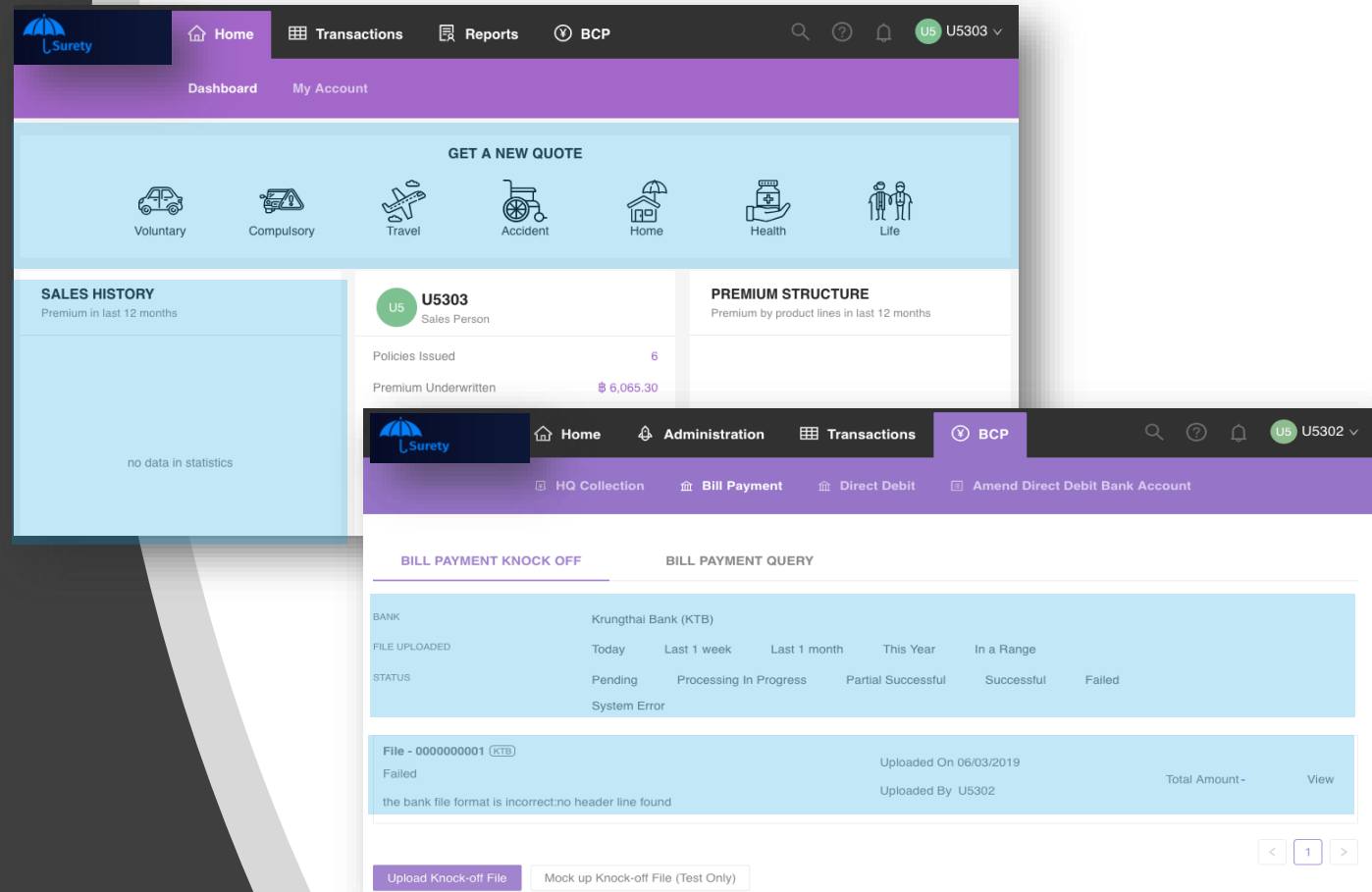
The customer mobile app provides an integrated functions from the App Store and Play Store using their smart phones, so customers can use services such as current insurance information, premium payment, claim application, and simple insurance application.

- Registration Of Customer
- Product/Service Catalog
- Request a Quote For Product
- Direct Sales For Simple Insurance
- My Insurance
- Bill & Payment
- My Claim
- Chatbot and Message



The sales portal is an SFA, sales support system, for sales arms(Tied Agent, General Agency, Bancassurance) etc via an Internet web channel that can enable all required business functions related to sales process such as quotation, sales illustration of insurance products, calculation of premiums, and insurance application.

- Agent Dashboard
- Customer Registration & Management
- Financial Planning
- Insurance Information
- Policy Admin
- Sales Lead and Pipeline
- Quotation & Sales illustration
- Insurance Application & Submission
- Incentive and Commission
- Sales Territory and Organization
- Claim Submission
- Claim Monitoring & Tracking
- Service Request Tracking and Management



The screenshot displays the Surety Sales Portal interface. The top navigation bar includes links for Home, Transactions, Reports, and BCP. The user is logged in as U5303.

The main dashboard area is divided into several sections:

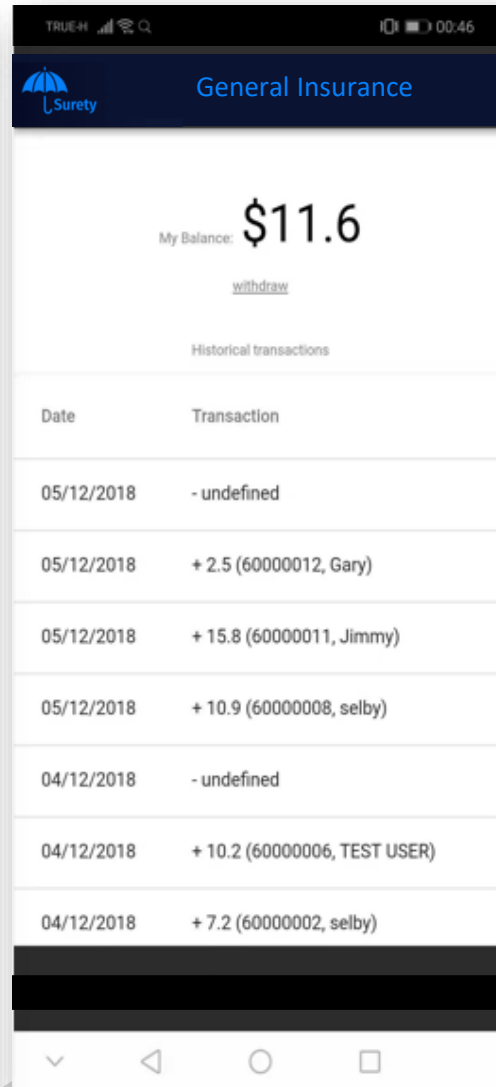
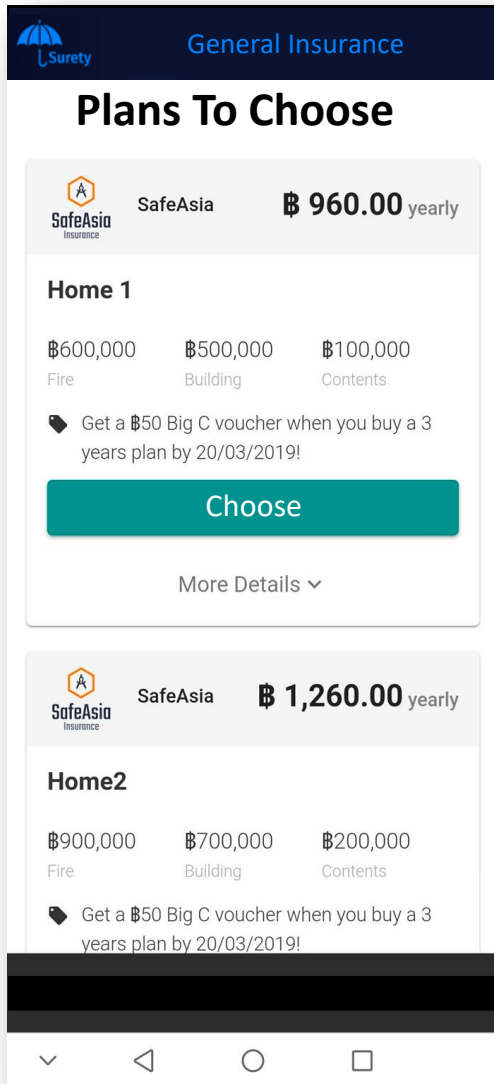
- GET A NEW QUOTE:** A section with icons for Voluntary, Compulsory, Travel, Accident, Home, Health, and Life insurance products.
- SALES HISTORY:** A section showing premium data for the last 12 months. It currently displays "no data in statistics".
- PREMIUM STRUCTURE:** A section showing premium data by product lines for the last 12 months. It displays "Policies Issued: 6" and "Premium Underwritten: \$ 6,065.30".

The bottom section shows the **BILL PAYMENT QUERY** screen, which includes a table for bill payment status and a section for file upload details.

BANK	FILE UPLOADED	STATUS
Krungthai Bank (KTB)	Today	Pending
	Last 1 week	Processing In Progress
	Last 1 month	Partial Successful
	This Year	Successful
	In a Range	Failed
		System Error

File - 0000000001 (KTB)
 Failed
 the bank file format is incorrect:no header line found
 Uploaded On 06/03/2019
 Uploaded By U5302
 Total Amount-
 View

Buttons: Upload Knock-off File, Mock up Knock-off File (Test Only)

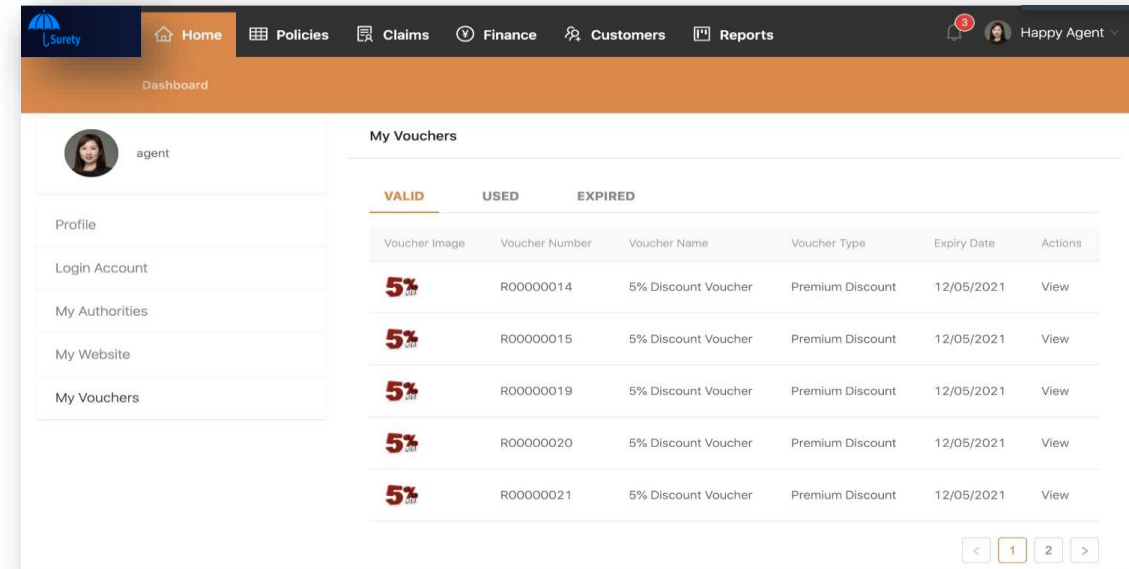


The sales mobile app is an mobile SFA system, for sales arms(Tied Agent, General Agency, Bancassurance) etc via an mobile channel that can enable all required business functions related to sales process such as quotation, sales illustration of insurance products, calculation of premiums, and insurance application.

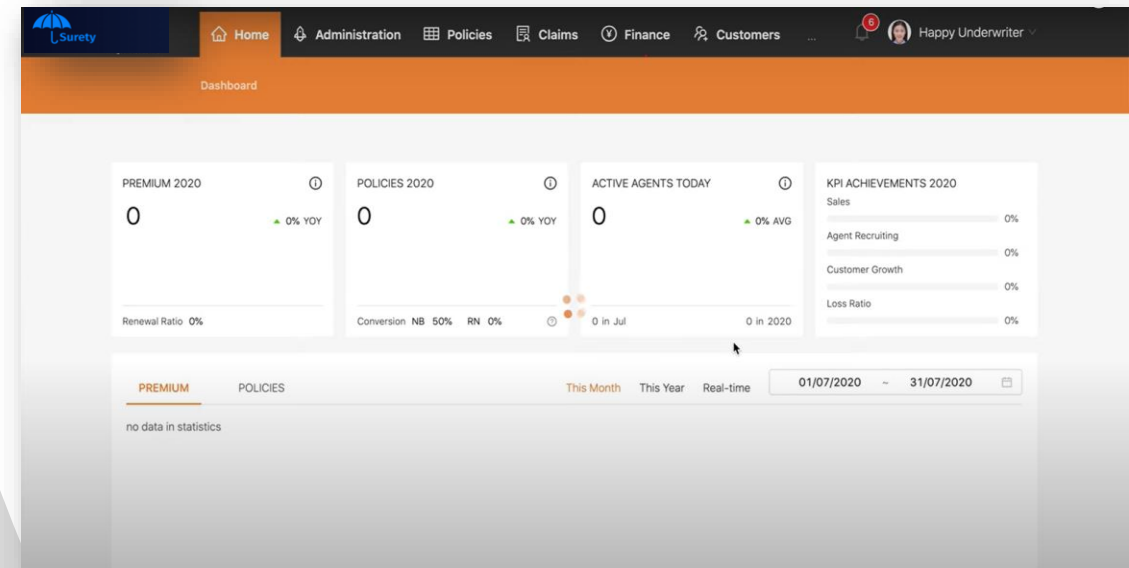
- Agent Dashboard
- Customer Registration & Management
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The Core Insurance System supports the entire end to end business process such as product development and configuration, insurance premium calculation, U/W management, claim management, insurance bill & premium payment, claim payment, policy management and customer information management. .

- Product Configuration (Pricing Engine , Rule Base, Rate Table)
- Customer Profile Management
- Policy Admin
- Claim Management
- Underwriting Management
- Billing and Collection Management
- Claim Management
- Payment Management
- Notification
- Reinsurance
- Report & Analytics



VALID	USED	EXPIRED			
Voucher Image	Voucher Number	Voucher Name	Voucher Type	Expiry Date	Actions
5%	R00000014	5% Discount Voucher	Premium Discount	12/05/2021	View
5%	R00000015	5% Discount Voucher	Premium Discount	12/05/2021	View
5%	R00000019	5% Discount Voucher	Premium Discount	12/05/2021	View
5%	R00000020	5% Discount Voucher	Premium Discount	12/05/2021	View
5%	R00000021	5% Discount Voucher	Premium Discount	12/05/2021	View



PREMIUM 2020: 0, 0% YOY

POLICIES 2020: 0, 0% YOY

ACTIVE AGENTS TODAY: 0, 0% AVG

KPI ACHIEVEMENTS 2020:

- Sales: 0%
- Agent Recruiting: 0%
- Customer Growth: 0%
- Loss Ratio: 0%

Renewal Ratio: 0%

Conversion: NB 50%, RN 0%

0 in Jul, 0 in 2020

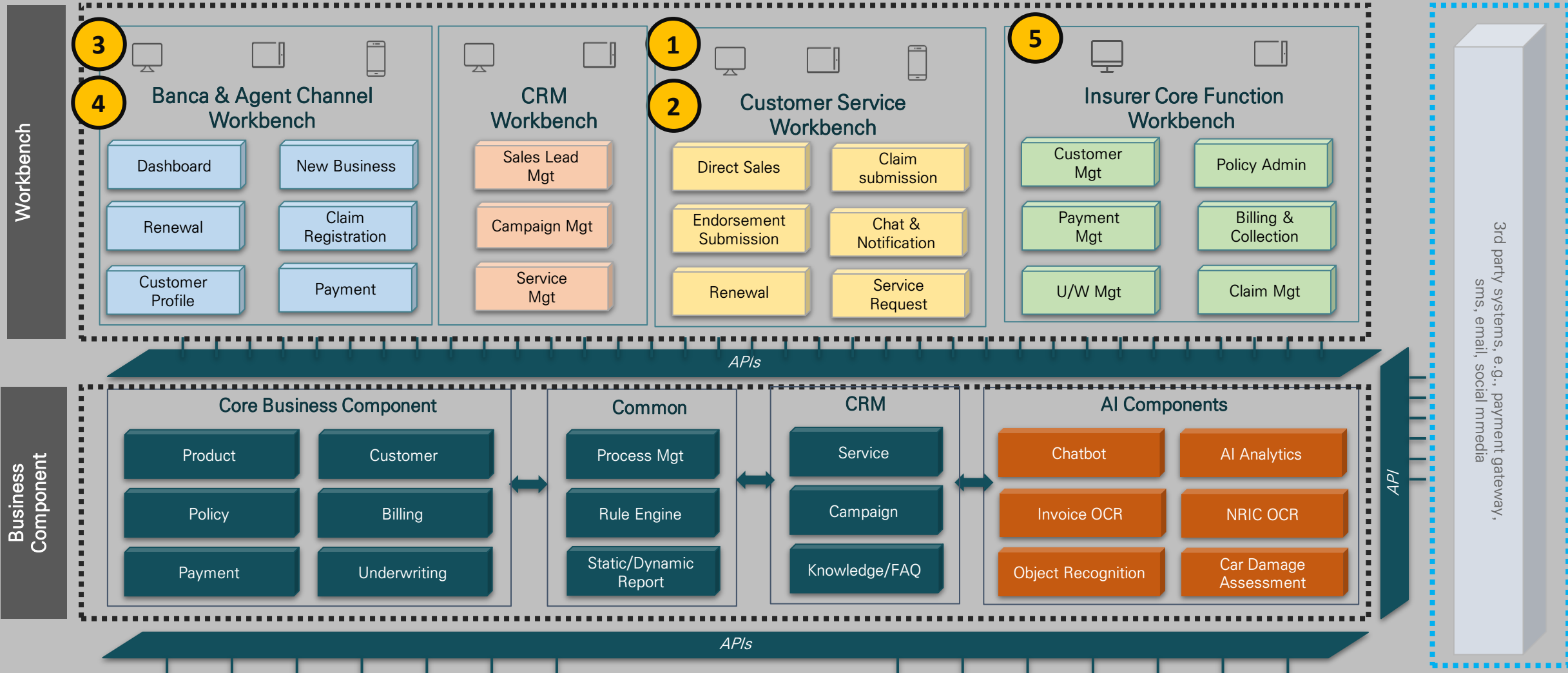
PREMIUM | POLICIES | This Month | This Year | Real-time | 01/07/2020 - 31/07/2020

no data in statistics

Solution for Insurers : Insurance Digital Solution Architecture Overview

[Tiered Architecture]

Blue Stone's Insurance Digital Solution offers Tiered Architecture for Insurers in Myanmar.



Solution for Insurers : Insurance Digital Solution – Product Factory

[Product Assembly]

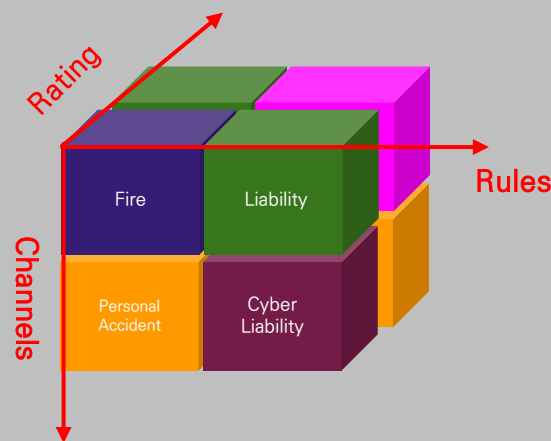
Our solution offers fast assembling of products, allowing tailor-made products based on targeted sales channel.

White-label Product Plan

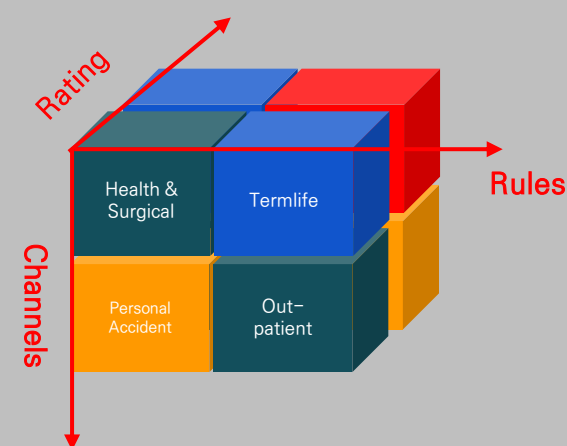
Configured by Users

- Configure-and-go
- No deployment
- No cross-module impacts
- Fulfill 80%+ scenarios

Tailor-made Business Insurance Product
for Channel A



Tailor-made Employee Benefit Product
for Channel B, C on Agent Website

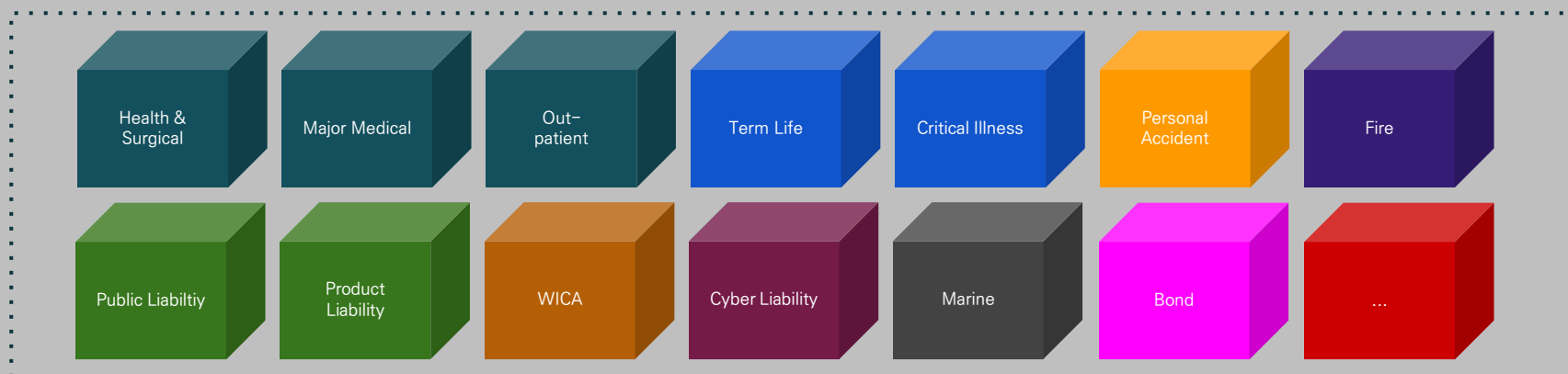


Repository of Risks

Pre-set by IT

Why preset?

- RI processing
- Claim processing
- Finance processing
- Reports, Outputs





Thank You Very Much