



Enterprise Resource Planning

By : Blue Stone Solution

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BLUE STONE ERP

Key Benefits

- Improved financial operations efficiency and productivity with a single, integrated system
- Timely financial close centralizing management of all period-end close activities
- Ongoing compliance with various accounting standards and government regulations
- Real-time visibility to see consolidated financial results for any part of the business at a summary level, and all the way down to the underlying transactional details

BlueStone ERP enables organizations to manage IT costs, optimize accounting efficiency, streamline order management and procurement processes, eliminate manually-intensive spreadsheet-based reporting, and improve employee productivity.

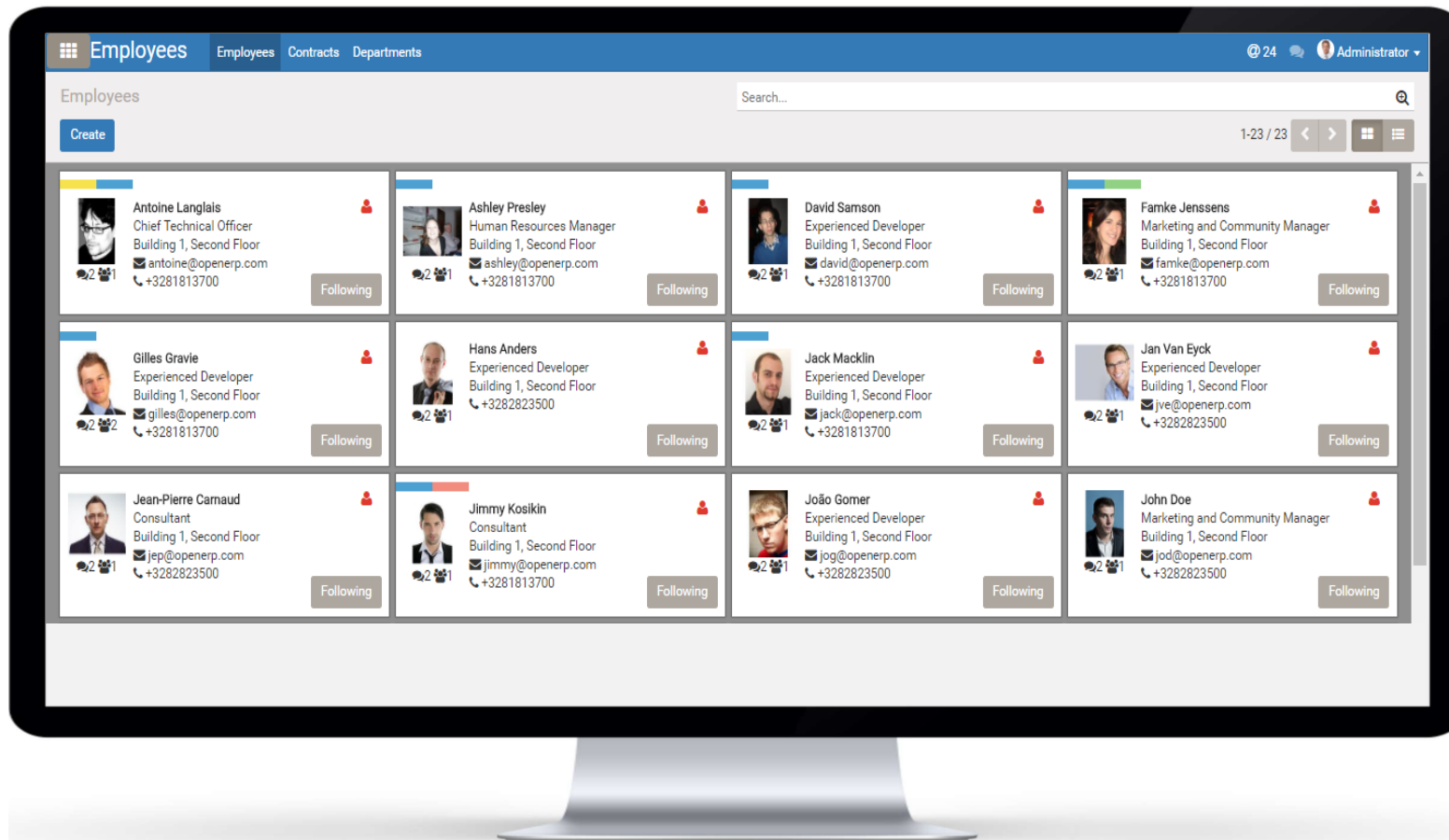
Accounting	Sales	CRM	Purchase	Inventory	HR	Production
<ul style="list-style-type: none"> • Chart of accounts • Accounts Segments • Journal entry • Journal Voucher • Multi-currency • Exchange rate • Financial Reports • Sales Tax • Analytic Account • Bank Statement • Asset Management 	<ul style="list-style-type: none"> • Quotation • Order • Invoice • Delivery • Return • Multi-currency price lists • Customer management • eMail Quotation • Built-In BI • Target & Sales Team 	<ul style="list-style-type: none"> • Service • Claim • Customer Profile • Knowledge Base • Opportunities and Pipeline Mgt • Email Marketing 	<ul style="list-style-type: none"> • Purchase order • Purchase Backorder • Purchase delivery • Purchase return • Purchase invoice • Purchase Credit note • Bidding Process 	<ul style="list-style-type: none"> • Product • Receipt/Release Stock • Stock trans-actions • Warehouse Transfer • Serial Numbers • Location / Shelf • Valuation • Minimum Stock Reordering 	<ul style="list-style-type: none"> • Employee • Contract Management • Payroll • Salary Structure • Payslip • Leave Management • Expense Management 	<ul style="list-style-type: none"> • Bill of Material • MRP • Work Center • Work orders • Product Order • Quality Control • Facility Management
		POS	WEB	eCommerce	Project	Productivity

Blue Stone ERP Overview

Human Resource Management

Human Resource Management

Manage HR, create employee profiles, handle attendance, manage contracts and timesheets, dashboards, leaves, integrations.



- Employee Management
- Recruitment Management
- Employee Evaluation Control
- Manage holidays, leaves and allocation requests
- Employee Expense Management
- Drive Engagement Features with challenges and badges
- Contract Management
- Attendance Management
- Payroll Management with Dynamic Salary Rule
- Reporting with BI Dashboard and Excel

Blue Stone ERP Overview

Human Resource Management

Key Features : Contract Management

Employees

Employees

Contracts

Departments

@21

★

Administrator

★ Contracts / Marketing Executive Contract

Edit

Create

Action

1 / 2

<

>

New

>

Running

>

To Renew

>

Expired

Marketing Executive Contract

Employee

Roger Scott

Job Title

Department

Contract Type

Employee

Information

Work Permit

Salary and Advantages

Wage

4,000.00

Salary Structure

Marketing Executive

Duration

Trial Period Duration

-

Duration

02/01/2018 - 12/31/2018

Working Schedule

40 Hours/Week

Scheduled Pay

Monthly

Notes

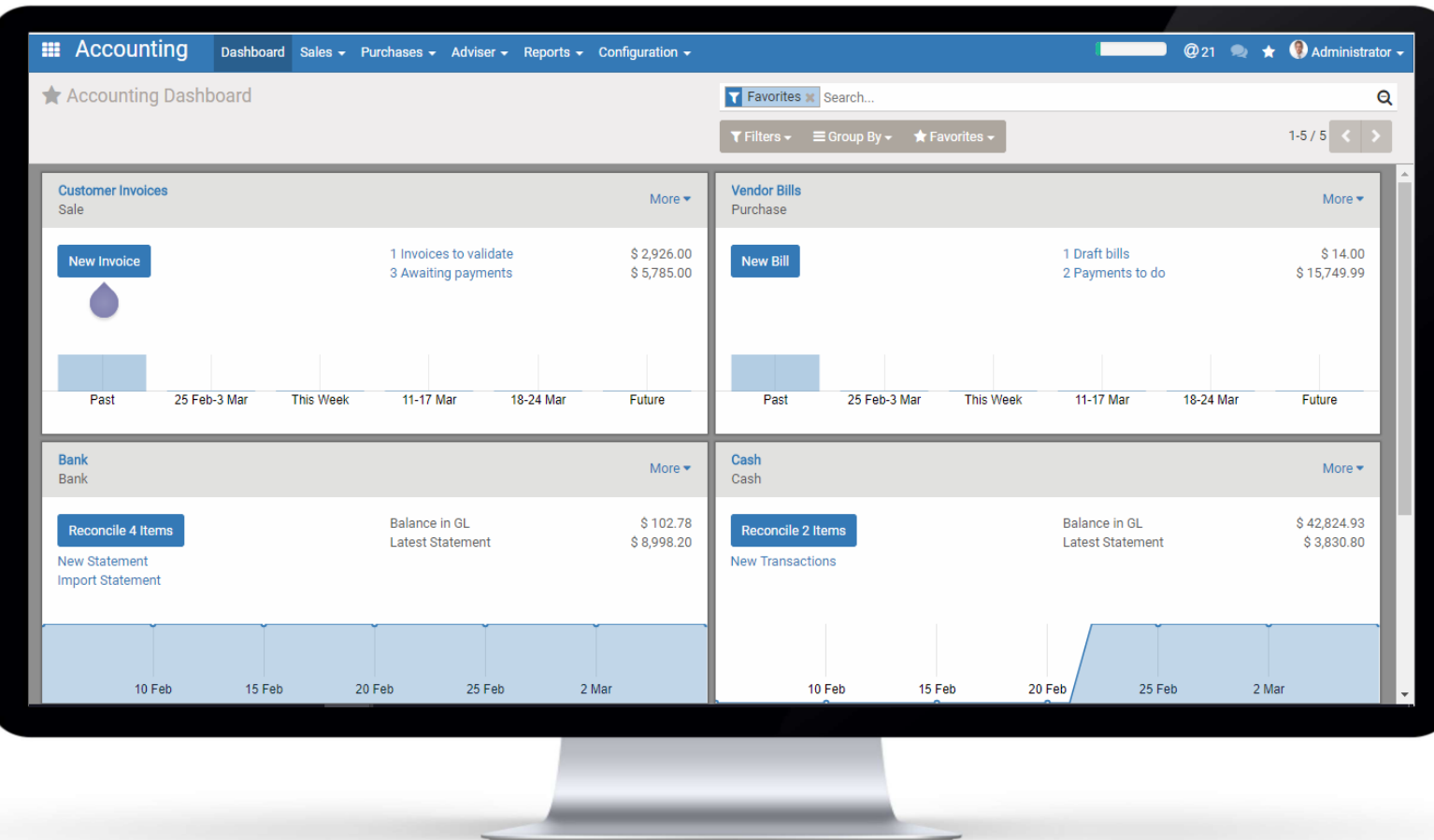
Default contract for marketing executives

Blue Stone ERP Overview

Accounting & Finance Management

Accounting & Finance Management

Accounts Receivable/Payable, get paid easily, pay bills, bank & cash, easy reconciliation, advanced access rights, multis (multi-currency, multi-companies, multi-users, multi-journals, performance reports, legal statements, integrations .

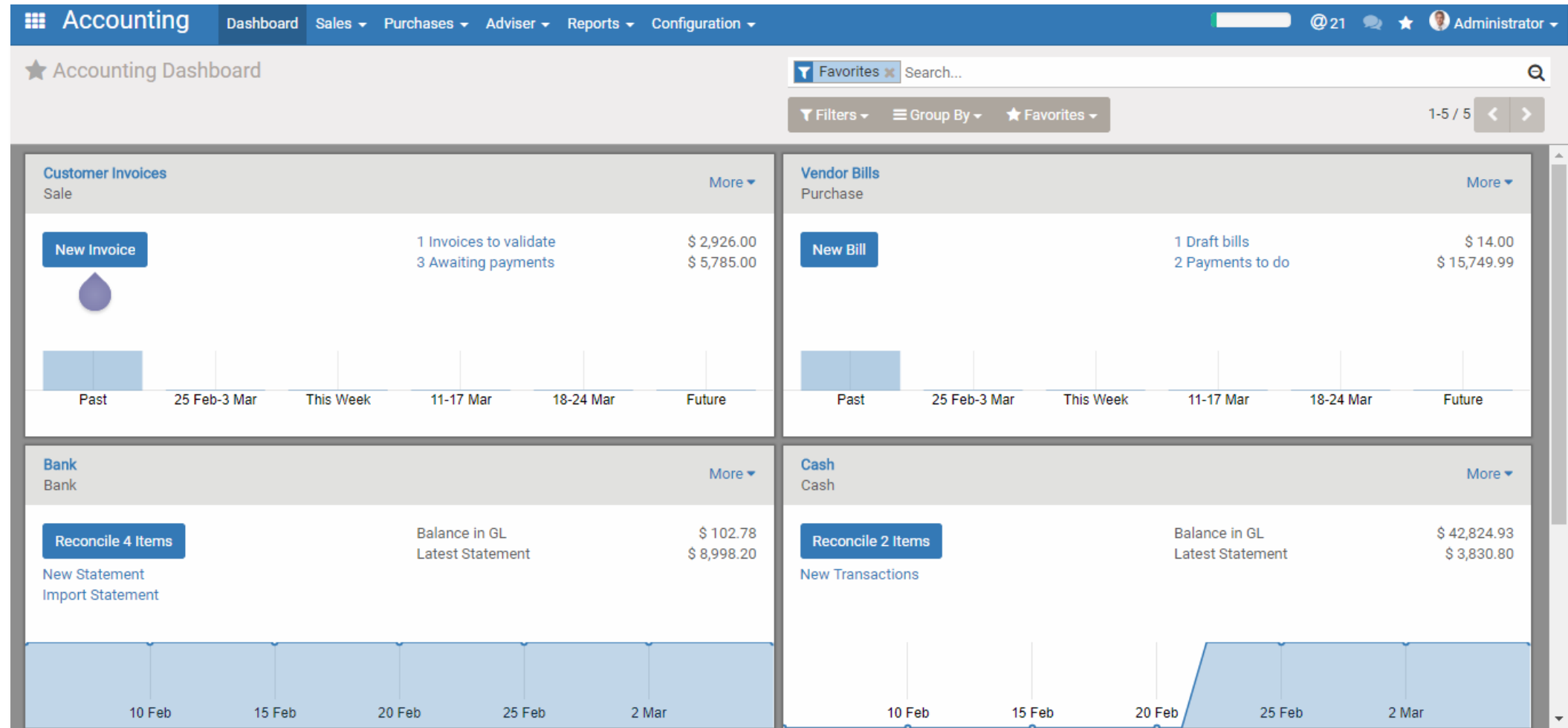


- Invoicing Management
- Payment Management (Partial/Fully)
- Bank Statement Cash Register Control
- Journal Voucher Traceability
- Journal Entries Control with Posting
- Chart Of Account Registration
- Chart Of Taxes Registration
- Reconciliation Management Recurring transactions Management
- Fiscal Year and End of Period Control
- Multi Currencies & Payment Term
- Financial Reporting (P&L, B\S, GL, Trial Balance), Taxes Reporting
- Partner Aging Reporting
- Asset Management Depreciation
- Reporting with BI Dashboard and Excel

Blue Stone ERP Overview

Accounting & Finance Management

Key Features : Accounting & Finance Management



Blue Stone ERP Overview

Accounting & Finance Management



Key Features : Reports

Accounting

DashboardSalesPurchasesAdviserReportsConfiguration

@ 21

Administrator

Invoices Analysis

InvoicedCustomerSearch...

FiltersGroup ByFavorites

Measures

Total

1

February

1

10 Mar

Total With

MIS Reports / Demo Expenses vs Budget / Demo Expenses vs Budget

1 / 1

RefreshPrintExportSettings

	3 M Budget from 01/01/2018 to 03/31/2018	Committed from 01/01/2018 to 03/31/2018	M-2 from 01/01/2018 to 01/31/2018	M-1 from 02/01/2018 to 02/28/2018	M from 03/01/2018 to 03/31/2018	Available
Expenses	\$ 8,219.18	\$ 14.00				\$ 8,205.18
220000 Expenses		\$ 14.00				
Equipment	\$ 16,438.36					\$ 16,438.36
Other	\$ 4,109.59			\$ 14,999.99		\$ -10,890.40
211000 Foreign Exchange Loss				\$ 14,999.99		
Total	\$ 28,767.12	\$ 14.00		\$ 14,999.99		\$ 13,753.13

POS Management

- Multi Inventory Management
- Barcode support
- Discount tags with a barcode scanner
- Manage multiple cashiers
- Apply manual discounts
- Reprint receipts
- Accept credit card payment using mercury
- Invoice from the POS interface
- Accept returns and refund
- Apply time-limited discounts
- Setup cash control in point of sale
- Setup POS restaurant/bar table and room
- Offer a bill-splitting option
- Print the bill
- Print orders at the kitchen or bar
- Integrate a tip option into payment
- Transfer customers between tables
- Register multiple orders



Blue Stone ERP Overview

Point of Sales (POS) Management

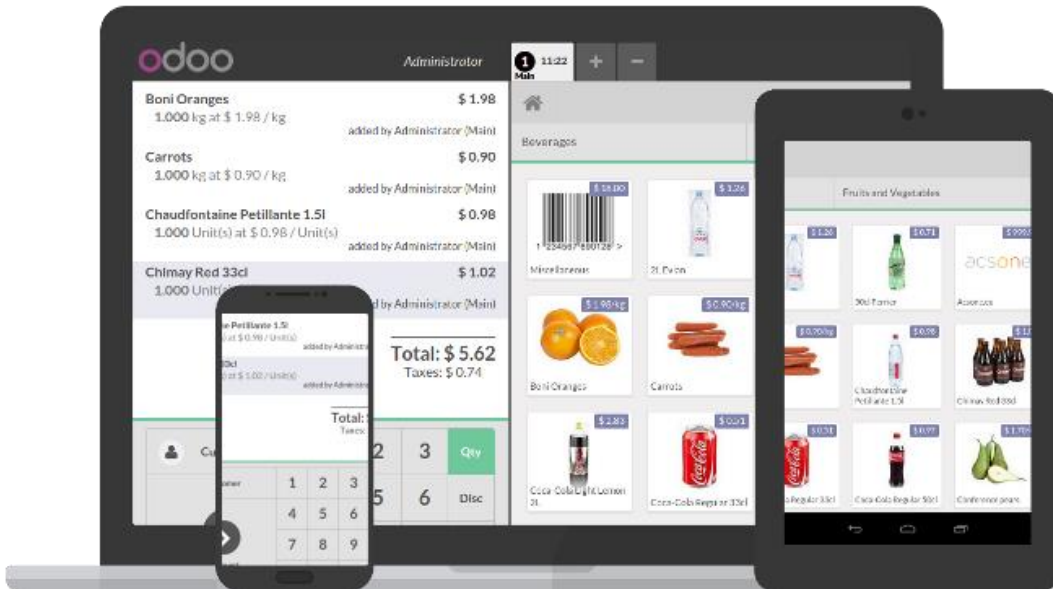
Key Features : Point of Sales

POS Sales Promotion

- Buy 1 Get 1 / Buy X Get X
- Buy X Get DC for Other
- Total DC
- Category DC
- Fixed Price DC

Loyalty Management

- Point/Mileage Management
- Membership Enrollment & Approval
- Multi Layer Membership
- Point Redemption and Accrual
- Auto Membership Downgrade and Promotion
- Mobile App for Customer (iOS , Android)
- Notification and Point History in Mobile App



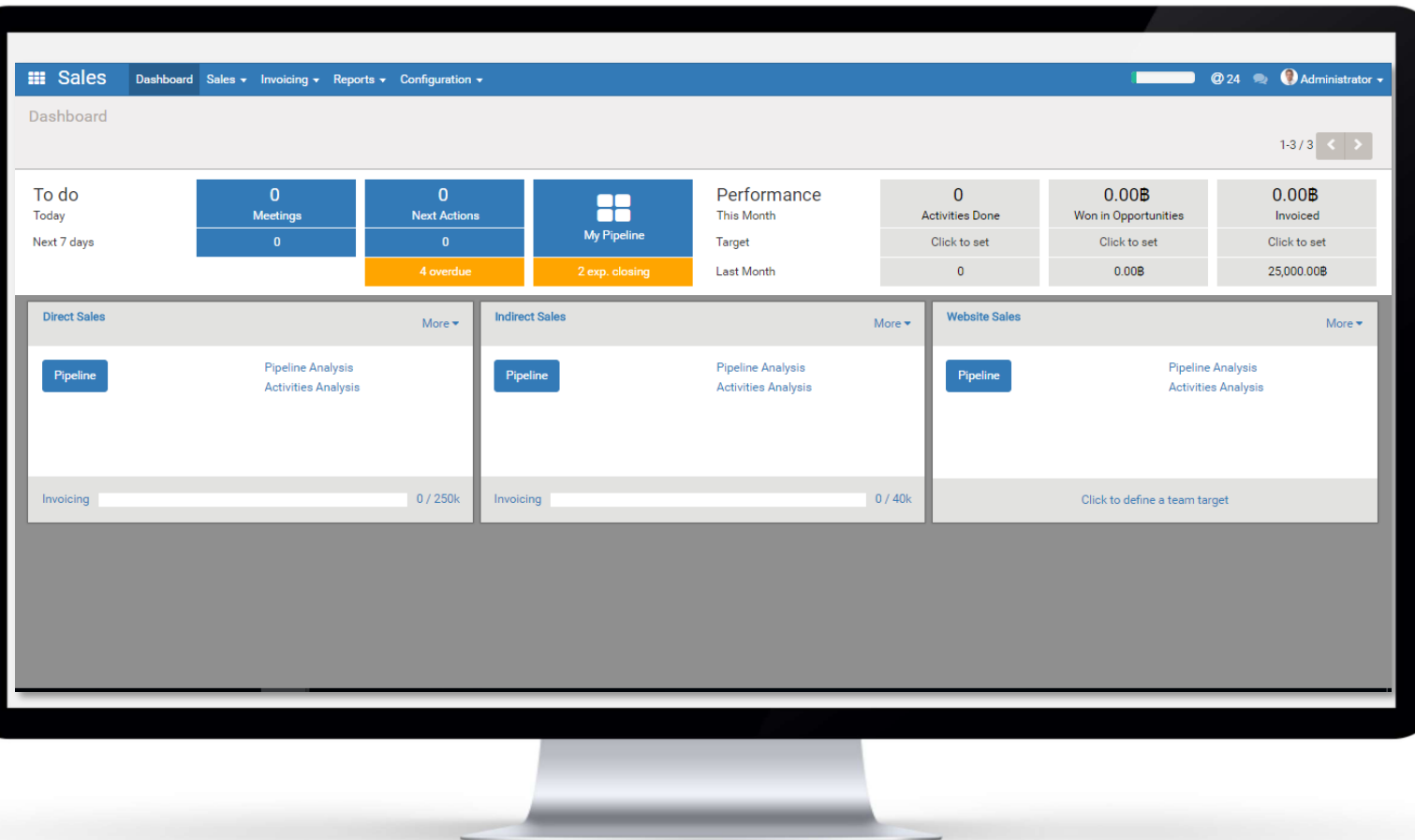
POS Screen (including Mobile POS)



Loyalty Application

Sales Management

Sell more efficiently, create professional quotations, manage orders & contracts, streamline communication, maintain products & prices, intuitive reporting, integrations.

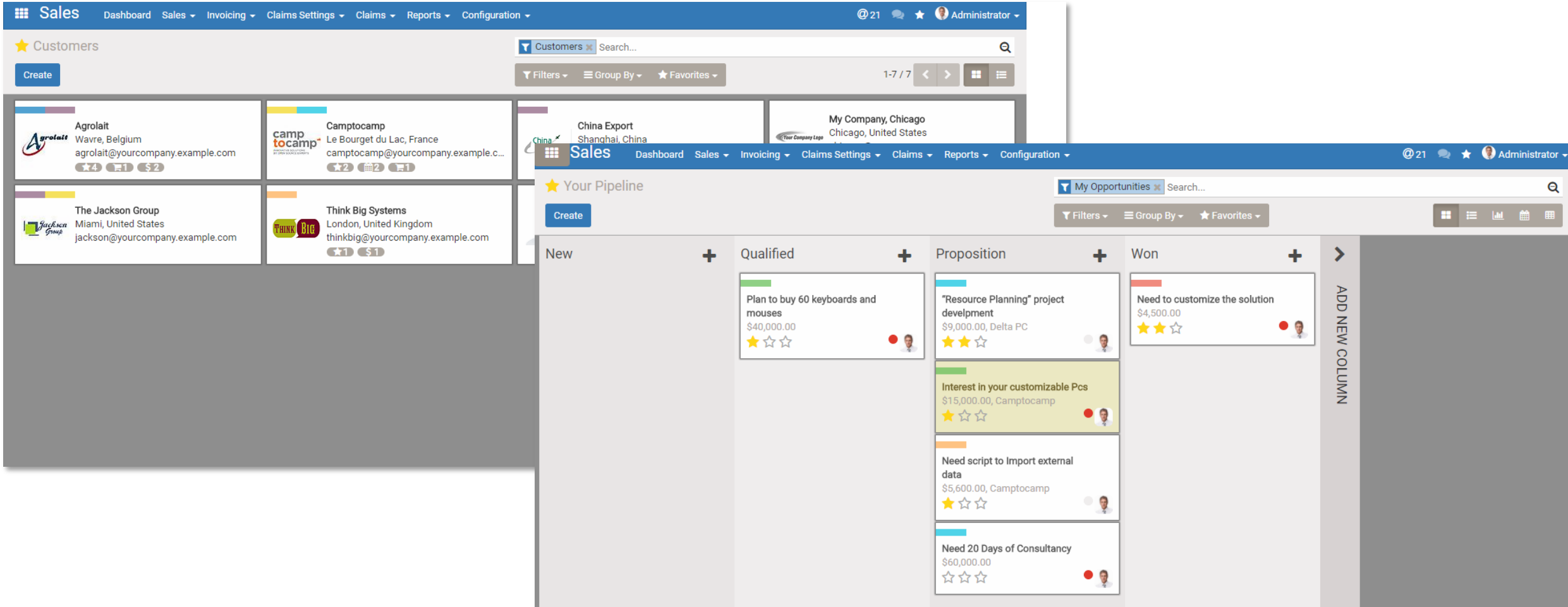


- Customer Data Management
- Sale Price List Management
- Email Quotation
- Work flow based Sale Quotation and Order
- Discount per sale item
- Global Taxation and Item Line Taxation
- Product, Variant Products and Categories Management
- Sales Payment Term
- Multiple Unit Of Measurement
- Reporting with BI Dashboard and Excel

Blue Stone ERP Overview

Sales Management

Key Features : Customer Profile & Pipeline Management



The screenshot displays the Blue Stone ERP Sales Management interface, featuring two main sections: Customer Profiles and Sales Pipeline.

Customer Profiles Section:

- Customers:** A list of customer profiles with search and filter options. The list includes:
 - Agrolait:** Wavre, Belgium. Email: agrolait@yourcompany.example.com. Rating: 4 stars, \$2.
 - Camp to camp:** Le Bourget du Lac, France. Email: camptocamp@yourcompany.example.c... Rating: 2 stars, \$2.
 - China Export:** Shanghai, China.
 - My Company, Chicago:** Chicago, United States.
 - The Jackson Group:** Miami, United States. Email: jackson@yourcompany.example.com. Rating: 1 star, \$1.
 - Think Big Systems:** London, United Kingdom. Email: thinkbig@yourcompany.example.com. Rating: 1 star, \$1.

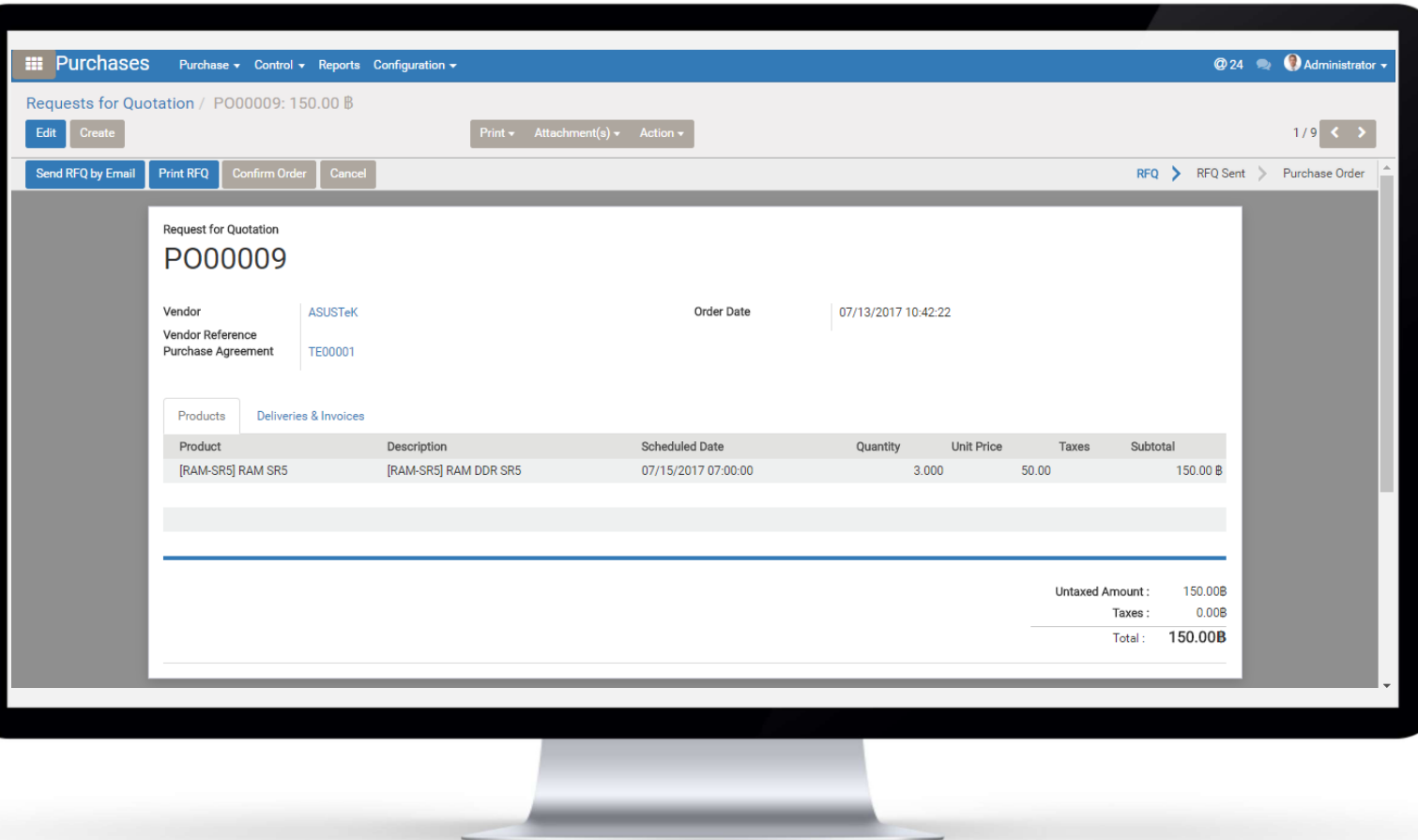
Sales Pipeline Section:

- Your Pipeline:** A Kanban-style view showing sales opportunities across different stages.
 - New:** Empty column.
 - Qualified:** Contains one opportunity: "Plan to buy 60 keyboards and mouses" for \$40,000.00, rated 3 stars.
 - Proposition:** Contains three opportunities:
 - "Resource Planning" project development for \$9,000.00, Delta PC, rated 3 stars.
 - Interest in your customizable Pcs for \$15,000.00, Camp to camp, rated 3 stars.
 - Need script to Import external data for \$5,600.00, Camp to camp, rated 3 stars.
 - Need 20 Days of Consultancy for \$60,000.00, rated 3 stars.
 - Won:** Contains one opportunity: "Need to customize the solution" for \$4,500.00, rated 3 stars.

The interface includes a top navigation bar with options like Dashboard, Sales, Invoicing, Claims Settings, Claims, Reports, and Configuration. It also features a user profile section for Administrator.

Purchase Management

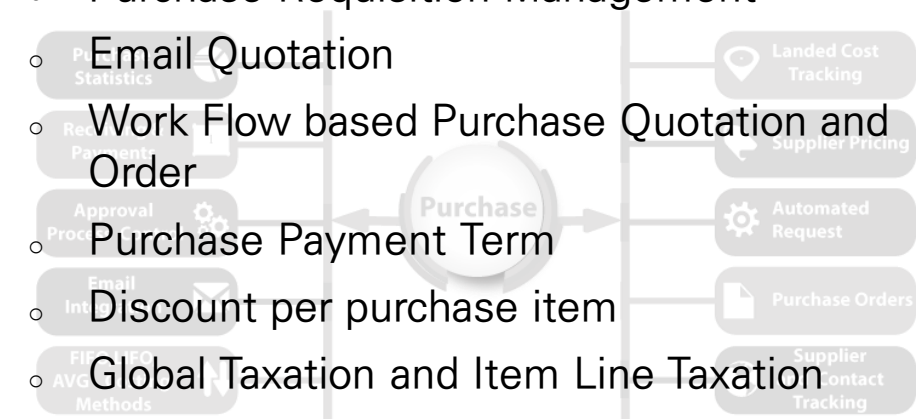
Clean & fast, requests for quotations, manage orders, manage invoicing, handle products, analyze and forecast, multi company rules, integrations.



The screenshot displays the 'Purchases' module interface. At the top, there's a navigation bar with 'Purchases', 'Purchase', 'Control', 'Reports', and 'Configuration'. Below this, a breadcrumb trail shows 'Requests for Quotation / PO00009: 150.00 B'. A toolbar contains buttons for 'Edit', 'Create', 'Print', 'Attachment(s)', and 'Action'. A secondary toolbar has 'Send RFQ by Email', 'Print RFQ', 'Confirm Order', and 'Cancel'. The main content area is titled 'Request for Quotation PO00009'. It shows 'Vendor: ASUSTeK', 'Vendor Reference: TE00001', and 'Order Date: 07/13/2017 10:42:22'. A table lists the products:

Product	Description	Scheduled Date	Quantity	Unit Price	Taxes	Subtotal
[RAM-SR5] RAM SR5	[RAM-SR5] RAM DDR SR5	07/15/2017 07:00:00	3.000	50.00		150.00 B

At the bottom right, a summary box shows: 'Untaxed Amount: 150.00B', 'Taxes: 0.00B', and 'Total: 150.00B'.

- Supplier Data Management
 - Purchase Price List Management
 - Purchase Requisition Management
 - Email Quotation
 - Work Flow based Purchase Quotation and Order
 - Purchase Payment Term
 - Discount per purchase item
 - Global Taxation and Item Line Taxation
 - Product, Variant Products and Categories Management
 - Multiple Unit Of Measurement
 - Reporting (BI Dashboard and Excel)
- 
- The diagram illustrates the purchase process flow. It starts with 'Purchase' in the center, branching into 'Request for Quotation' (left) and 'Purchase Order' (right). The 'Request for Quotation' path includes 'Statistics', 'Approval Process', 'Email', and 'Int'. The 'Purchase Order' path includes 'Landed Cost Tracking', 'Supplier Pricing', 'Automated Request', 'Purchase Orders', and 'Supplier Contact Tracking'. A central 'Purchase' circle is connected to these paths.


Blue Stone ERP Overview

Purchase Management

Key Features : Purchase Management

Purchases

Purchase ▾ Control ▾ Reports Configuration ▾

@ 24  Administrator ▾

Requests for Quotation / PO00009: 150.00 ₪

Edit Create

Print ▾ Attachment(s) ▾ Action ▾

1 / 9 < >

Send RFQ by Email Print RFQ Confirm Order Cancel

RFQ > RFQ Sent > Purchase Order

Request for Quotation

PO00009

Vendor

ASUSTeK

Order Date

07/13/2017 10:42:22

Vendor Reference

TE00001

Purchase Agreement

Products

Deliveries & Invoices

Product	Description	Scheduled Date	Quantity	Unit Price	Taxes	Subtotal
[RAM-SR5] RAM SR5	[RAM-SR5] RAM DDR SR5	07/15/2017 07:00:00	3.000	50.00		150.00 ₪

Untaxed Amount :

150.00B

Taxes :

0.00B

Total :

150.00B

Blue Stone ERP Overview

Purchase Management

Key Features : Product Master & Product Receiving

Purchases

Purchase

Control

Reports

Configuration

@21

★

Administrator

★ Incoming Products

To Do

Search...

Filters

Group By

Favorites

1-5 / 5

Expected Date

Date

Source Document

Product

Quantity

Status

02/07/2018

02/07/2018

02/07/2018

02/07/2018

02/07/2018

02/07/2018

02/07/2018

02/07/2018

02/07/2018

02/07/2018

02/07/2018

02/07/2018

Purchases

Purchase

Control

Reports

Configuration

@21

★

Administrator

★ Products

Can be Purchased

Search...

Filters

Group By

Favorites

1-40 / 74

Acsonone.eu

Price: \$999.99

[E-COM08] Apple In-Ear Headphones

Price: \$79.00

On hand: 18.000 Unit(s)

[E-COM10] Apple Wireless Keyboard

Price: \$47.00

On hand: 22.000 Unit(s)

Assembly Service Cost

Price: \$1.00

[CONS_DEL03] Basic Computer

Price: \$23,500.00

Basic Membership

Price: \$40.00

Black Grapes

Price: \$4.80

[FURN004] Bolt

Price: \$12.50

On hand: -2.000 Unit(s)

Boni Oranges

Price: \$1.98

[E-COM05] Bose Mini Bluetooth Speaker

Price: \$247.00

On hand: 8.000 Unit(s)

camptocamp.com

Price: \$999.99

Carrots

Price: \$0.90

[C-Case] Computer Case

Price: \$25.00

On hand: 0.000 Unit(s)

[FURN001] Computer Desk

Price: \$2,250.00

On hand: 0.000 Unit(s)

[PCSC234] Computer SC234

Price: \$450.00

On hand: 0.000 Unit(s)

[SERV_DEL] Cost-plus Contract

Price: \$180.00

[E-COM06] Custom Computer (kit)

Price: \$147.00

On hand: 0.000 Unit(s)

[PROD_DEL02] Datacard

Price: \$40.00

On hand: 0.000 Unit(s)

Deposit

Price: \$150.00

Down payment

Price: \$1.00

Eezee-It

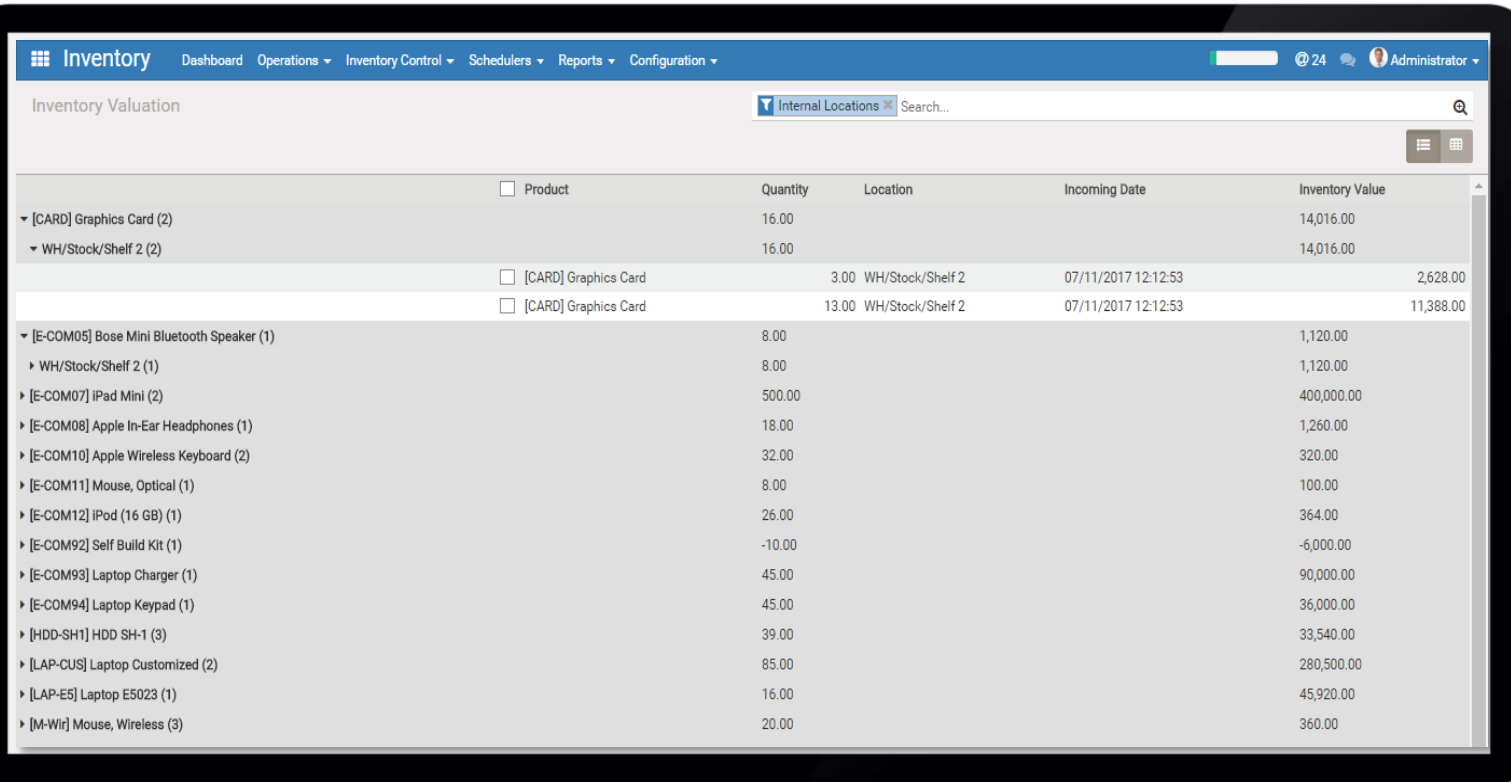
Price: \$999.99

EGGS-solutions.fr

Price: \$999.99

Warehouse Management

Improve performance & process time, basic daily operations, advanced routing, productivity, replenishments, traceability, products, inventory valuation, reporting, integrations.



The screenshot displays the 'Inventory Valuation' module within the Blue Stone ERP system. The interface includes a top navigation bar with options like Dashboard, Operations, Inventory Control, Schedulers, Reports, and Configuration. A search bar for 'Internal Locations' is present. The main table lists various products and their inventory values across different locations.


Product	Quantity	Location	Incoming Date	Inventory Value
[CARD] Graphics Card (2)	16.00			14,016.00
WH/Stock/Shelf 2 (2)	16.00			14,016.00
[CARD] Graphics Card	3.00	WH/Stock/Shelf 2	07/11/2017 12:12:53	2,628.00
[CARD] Graphics Card	13.00	WH/Stock/Shelf 2	07/11/2017 12:12:53	11,388.00
[E-COM05] Bose Mini Bluetooth Speaker (1)	8.00			1,120.00
WH/Stock/Shelf 2 (1)	8.00			1,120.00
[E-COM07] iPad Mini (2)	500.00			400,000.00
[E-COM08] Apple In-Ear Headphones (1)	18.00			1,260.00
[E-COM10] Apple Wireless Keyboard (2)	32.00			320.00
[E-COM11] Mouse, Optical (1)	8.00			100.00
[E-COM12] iPod (16 GB) (1)	26.00			364.00
[E-COM92] Self Build Kit (1)	-10.00			-6,000.00
[E-COM93] Laptop Charger (1)	45.00			90,000.00
[E-COM94] Laptop Keypad (1)	45.00			36,000.00
[HDD-SH1] HDD SH-1 (3)	39.00			33,540.00
[LAP-CUS] Laptop Customized (2)	85.00			280,500.00
[LAP-E5] Laptop E5023 (1)	16.00			45,920.00
[M-Wir] Mouse, Wireless (3)	20.00			360.00

- Product, Variant Products and Categories Management
- Warehouse Operation Management
- Inventory valuation and Adjustments
- Stock Move Traceability
- Package Management and Owner Stock Management
- Minimum Stock Reordering Rule Automation
- Track lots or serial Numbers
- Procurement Planning
- Landed Costs Management
- Drop shipping Management

Blue Stone ERP Overview

Warehouse Management

Key Features : Warehouse Operation Management

 Inventory

DashboardOperations ▼Inventory Control ▼Schedulers ▼Reports ▼Configuration ▼

@ 24Administrator ▼

Inventory

Search...

1-10 / 10

<div>Receipts YourCompany</div> <div>More ▼</div> <div>3 To Receive</div> <div>Late</div> <div>3</div>	<div>Delivery Orders YourCompany</div> <div>More ▼</div> <div>2 To Do</div> <div>Late</div> <div>2</div> <div>Back Orders</div> <div>1</div>	<div>Manufacturing YourCompany</div> <div>More ▼</div> <div>3 To Do</div> <div>Waiting</div> <div>1</div> <div>Late</div> <div>3</div>	<div>Receipts My Company, Chicago</div> <div>More ▼</div> <div>0 To Receive</div>
<div>Delivery Orders My Company, Chicago</div> <div>More ▼</div> <div>0 To Do</div>	<div>Receipts Chicago Warehouse</div> <div>More ▼</div> <div>2 To Receive</div> <div>Late</div> <div>2</div>	<div>Delivery Orders Chicago Warehouse</div> <div>More ▼</div> <div>1 To Do</div> <div>Waiting</div> <div>2</div> <div>Late</div> <div>3</div> <div>Back Orders</div> <div>1</div>	<div>Receipts Dongdaemun Shop</div> <div>More ▼</div> <div>0 To Receive</div>
<div>Delivery Orders Dongdaemun Shop</div> <div>More ▼</div> <div>0 To Do</div>	<div>Manufacturing Dongdaemun Shop</div> <div>More ▼</div> <div>0 To Do</div>		

Blue Stone ERP Overview

Warehouse Management

Key Features : Inventory Valuation

Inventory

Dashboard

Operations

Inventory Control

Schedulers

Reports

Configuration

@ 24

Administrator

Inventory Valuation

Internal Locations

Search...

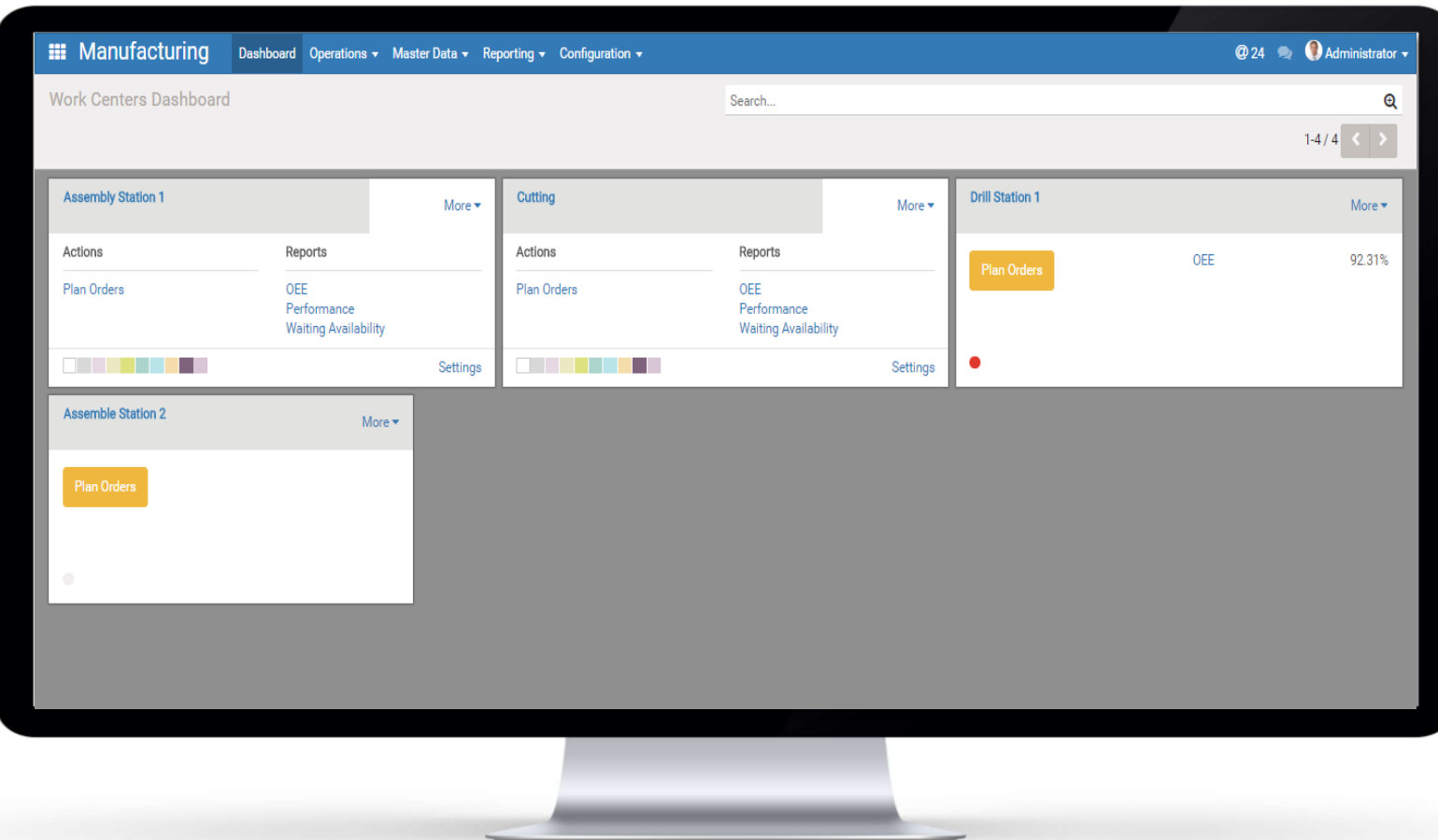
<input type="checkbox"/> Product	Quantity	Location	Incoming Date	Inventory Value
▼ [CARD] Graphics Card (2)	16.00			14,016.00
▼ WH/Stock/Shelf 2 (2)	16.00			14,016.00
<input type="checkbox"/> [CARD] Graphics Card	3.00	WH/Stock/Shelf 2	07/11/2017 12:12:53	2,628.00
<input type="checkbox"/> [CARD] Graphics Card	13.00	WH/Stock/Shelf 2	07/11/2017 12:12:53	11,388.00
▼ [E-COM05] Bose Mini Bluetooth Speaker (1)	8.00			1,120.00
▶ WH/Stock/Shelf 2 (1)	8.00			1,120.00
▶ [E-COM07] iPad Mini (2)	500.00			400,000.00
▶ [E-COM08] Apple In-Ear Headphones (1)	18.00			1,260.00
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▶ [E-COM94] Laptop Keypad (1)	45.00			36,000.00
▶ [HDD-SH1] HDD SH-1 (3)	39.00			33,540.00
▶ [LAP-CUS] Laptop Customized (2)	85.00			280,500.00
▶ [LAP-E5] Laptop E5023 (1)	16.00			45,920.00
▶ [M-Wir] Mouse, Wireless (3)	20.00			360.00

Blue Stone ERP Overview

Material Requirement Planning (MRP)

Material Requirement Planning (MRP)

Manage, schedule & plan, flexible master data, Product Lifecycle Management, quality control and checks, maintenance, Workcenter Control Panel, integrations.



- Product, Variant products and Categories Management
 - Bill Of Material Management
 - Resource Definition Management
 - Manufacturing Planning with Automatic Production
 - Work flow based Manufacturing Order
 - Manage Repair of Products
 - Manage Routing and work orders
 - Reporting with BI Dashboard and Excel
- 

Blue Stone ERP Overview

Material Requirement Planning (MRP)



Key Features : Work Order and Message

Manufacturing

DashboardOperationsMaster DataReportingConfiguration

@21Administrator

★ Workorder Messages / Workorder Messages

SaveDiscard

1 / 1

Product

[C-Case] Computer Case

Validity Date

03/14/2018

Start WorkingScrap

PendingReadyIn ProgressFinished

Manufacturing

DashboardOperationsMaster DataReportingConfiguration

@21Administrator

★ Work Orders / Cutting

Edit

1 / 1

To Produce

[FURN001] Computer Desk

Quantity Produced

0.000 / 1.000 Unit(s) Waiting Materials

Work InstructionCurrent ProductionTime TrackingMiscellaneous

No.

Cleaning Steps

Critical Points

1

Clean weld spatter and debris off:
A. Bracket holders (4)
B. Flange plate fixture surface
C. Stopping blocks (4 sets)
at breaks, lunch and end of shift or more frequently
Use file, wire brush , air hose, rag and or cleaner to remove more concentrated spatter or derbies.
3 Apply "Zip Dip" lightly to end of bracket holders
4 If spatter or debris can not be removed using these methods contact Team Leader or Set up

Sensor

Bracket Holders

Too Much "Zip Dip" can collect weld spatter and debris causing more unscheduled downtime
Be cautious not to damage sensors while cleaning.
Make sure "Points of Contact" always remain clean

Safety

Do not leave rags inside the weld cells.



Thank You Very Much